

# Insurance Solutions for the Technology Industry

We consider ourselves a true partner to the Technology industry in Canada, insuring over 800 Canadian Tech companies, including more than 40% of the top public Software and Information Technology companies by revenue. This deep integration within the industry allows us to understand the unique needs and challenges faced by Technology businesses, enabling us to offer specialized insurance solutions that provide comprehensive coverage and peace of mind.



## Local Decision Makers

You work with the decision makers. Our Technology Underwriting Team has full authority in Canada, and we pride ourselves on our agility. Decisions are made quickly, and with a deep understanding of local market dynamics. Additionally, our Claims Team has full authority to administer and pay claims, providing efficient and effective support when you need it most.

# Technology Coverage Highlights

## Products —

- Blended Technology Products and Services Errors & Omissions and Cyber, Primary and Excess
  - Commercial General Liability, Umbrella, Excess
  - Property, Equipment Breakdown, Business Income
  - Private and Public Directors & Officers, Employment Practices Liability, Crime Environmental
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## Capabilities —

- Tailored solutions: Whether Package or Monoline, Primary or Excess, we're here to help
  - Global reach: With operations in over 40 countries, we can provide admitted policies in over 90 countries
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## Target Classes —

- Software Developers – Prepackaged and Custom, On Prem and SaaS
  - Hardware Manufacturers
  - Application Service Providers
  - IT Consultants
  - Value Added Resellers of Technology Products
  - Internet Service Providers
  - Network Integrators
  - Web Developers
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## Resources —

- [Technology Sell Sheet](#)

# Why Berkley Canada

At Berkley Canada, we are committed to making a difference for our broker partners and insureds. Through our combination of industry expertise and local authority, we deliver tailored insurance solutions quickly and effectively.



## Local Claims and Underwriting Authority

From underwriting and claims to risk management, our insurance solutions are designed and executed in Canada. We have the authority to customize coverages and make decisions locally.



## Industry-Focused Expertise

All of our solutions are designed by industry experts whose focus lies solely on their line of business. Our team's expertise, both in underwriting and claims, ensures that we can provide creative solutions to even the most complex risks.



## Strength and Stability of W. R. Berkley Corporation

Berkley Canada is a member of W. R. Berkley Corporation, whose insurance company subsidiaries are rated A+ (Superior) by A. M. Best Company.

[Learn More About Us](#)

# Berkley Canada Technology Team



**Robbie Gunn**

Assitant Vice President,  
Technology Lines

**CONTACT ROBBIE**



## Partner with Us

Are you a broker ready to tailor an insurance solution? Our dedicated team of experts is here to provide personalized service and innovative coverage, fit to individual needs.



## Find a Broker

We offer Specialty and Accident, Health & Travel insurance solutions through a select network of broker partners. Find your closest broker.

