# Custom Insurance Programs

Through a customizable approach, we work with our broker partners to tailor custom insurance programs to meet the specific needs of the Canadian professionals across various industries.



# Comprehensive Programs, Built on Experience and Innovation

Our team has many years of experience in developing association or group specific comprehensive programs. With both local authority and an entrepreneurial spirit, we think outside the box to offer customized and comprehensive solutions that fit the needs of each association or group. And, we offer your full-service insurance solution in-house — from underwriting, to risk control, to claims. We recognize the essential elements required to create a successful program and understand the challenges in finding the right market to place your business with. We like to think that this is easier than you think, we value your time and are committed to making the program evaluation, rollover, and start-up process as efficient as possible.

# Group Program Highlights

#### **Products**

- D&O
- Employment Practices Liabilities
- Professional Liability
- Casualty
- Healthcare
- Tech E&O
- Life Sciences
- Personal Cyber
- Fine Arts
- Environmental
- Construction



#### **Target Classes**

Berkley Canada's program business focuses on groups of individuals or entities with homogeneous risk profiles, allowing for the development of tailored insurance solutions. The target classes of business align with the various commercial products that Berkley Canada currently underwrites. Notable areas of success include:

- Member based Association Programs (healthcare professionals, designers, paralegals, adjusters etc.)
- Condo D&O Programs
- Auto Dealership Programs
- Entity based programs with a consistent risk profile
- and much more!

#### Resources

• <u>Family Cyber Protection Program</u>

# **Creating Your Program**

#### **Submit**

Brokers submit key details on group size, premiums, loss history, and desired coverages, giving us a clear picture of their unique needs. 2

#### **Creative Solution**

Our team collaborates across departments to develop tailored insurance solutions that align with the group's specific requirements.

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# Deploy and Ongoing Support

Once bound, Berkley is all hand on deck to implement the program. We strive for a 30-day turnaround to issue policy wordings and provide continuous support throughout the life of the program, including in-house claims assistance, and a range of risk control resources like webinars and articles upon request.

# **Why Berkley Canada**

At Berkley Canada, we are committed to making a difference for our broker partners and insureds. Through our combination of industry expertise and local authority, we deliver tailored insurance solutions quickly and effectively.



# Local Claims and Underwriting Authority

From underwriting and claims to risk management, our insurance solutions are designed and executed in Canada. We have the authority to customize coverages and make decisions locally.



### Industry-Focused Expertise

All of our solutions are designed by industry experts whose focus lies solely on their line of business. Our team's expertise, both in underwriting and claims, ensures that we can provide creative solutions to even the most complex risks.



# Strength and Stability of W. R. Berkley Corporation

Berkley Canada is a member of W. R. Berkley Corporation, whose insurance company subsidiaries are rated A+ (Superior) by A. M. Best Company.

**Learn More About Us** 

# **Berkley Canada Programs Team**



#### **Sundip Dehal**

Assistant Vice President, Programs

**CONTACT SUNDIP** 



#### **Partner with Us**

Are you a broker ready to tailor an insurance solution? Our dedicated team of experts is here to provide personalized service and innovative coverage, fit to individual needs.





#### Find a Broker

We offer Specialty and Accident, Health & Travel insurance solutions through a select network of broker partners. Find your closest broker.

