

# Commercial Casualty Appetite

## Target Classes

- **Manufacturing / Processing**
  - Food and Beverage
  - Heavy Equipment (Excluding Critical Auto Parts / Construction Equipment)
  - Metal Working (Including High Precision Machining, Component Parts)
  - Plastic Products
  - Wood Products
  - Chemicals Manufacturers and Distributors
  - Consumer Goods
- **Wholesale** - As per Manufacturing above
- **Agribusiness** (Food, Alcohol, Beverages, Cheese, Dry Food, Dairy, Meat)
- **Retail** (Mainly excess, Primary can be done on Larger Risks)
- **Real Estate** (Excess lines for Commercial / Industrial)
- **Contractor or Business Service** (Written in support of EIL & E&O)
- **Venues** (Museums, Convention Centres, Stadiums)

## Decline Classes

- **Rail**
- **Energy**
  - Oil & Gas, Mining, Pharmaceutical
- **Contractors**
  - Roofing, Demolition, Residential Work or Energy Related
- **Manufacturing**
  - Building Products, Pyrotechnics, Firearms, Sporting Equipment, Tobacco
- **Municipalities**
  - Transportation

## General Liability Capabilities

**Limits:** \$25M

**Target Premiums:** \$10K - \$100K

**Property:** Written to support Casualty Accounts (Target TIV < \$10M)

## Excess Liability Capabilities

**Limits:** \$25M

**Target Premiums:** \$10K - \$100K

**Attachment Points:**

- Minimum: \$5 million
- Target: \$10 million and above

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### W.R. BERKLEY CORPORATION

Total Assets:  
\$20.6 billion USD

Common Stockholders' Equity:  
\$4.3 billion USD

Reserves for Losses and Loss Expenses:  
\$10.1 billion USD

40+ years of casualty market experience

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### BERKLEY INSURANCE COMPANY

A.M. Best A+  
S&P A+

Berkley Canada is committed to providing essential business coverage over the long term. We apply our experience, industry expertise and underwriting knowledge to develop fully-featured, realistically priced protection on which our business partners and insureds can rely now and into the future.

**Responsive. Creative. Secure.** [BerkleyCanada.com](http://BerkleyCanada.com)

Berkley Canada is the trade name for the Canadian branch of Berkley Insurance Company. As a member company of W. R. Berkley Corporation, we provide customers with the resources and stability of a global corporation, with the outstanding customer service and underwriting authority of a local company.